



SHODH AdvanTech LLP

Advantage **Technology**. Advantage **Skills**.

Skill Development | Corporate Training | Technical Services

Work Center: T-6/2, STPI, MIDC Chikalthana, Aurangabad, M.S. - 431007 Tel. - 0240-2485340

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Ref. - SALLP/LT/19-20/01

Date - 01/11/2019

To,
The Principal.

Subject - Association with your esteemed institution for Student Skills & Employability.

Respected Veteran Academician,

Greetings to you! It is a privilege to write to you.

First, we take this opportunity to introduce **SHODH** and various activities for greater benefit of students and faculties thus strengthening credibility of our partnering academic institutions. Here is a small brief on **SHODH** for kind consideration -

SHODH AdvanTech is a knowledge driven company based at **Aurangabad** with presence in **Pune** and **Mumbai**. We have an FDA approved advanced Pharma **GLP** Laboratory. The core team at **SHODH** has over 150+ man years of experience in Industry and Teaching Domain. **SHODH** constitutes of primarily three verticals - **Skills, Technical Services and HR Services**.

1. **Skills & Placements:** Our Advanced Pharma Finishing School concept imparts advanced **Industrial Training and Job Placements** to aspiring candidates seeking careers in **Pharma, Medical Coding, Biotech and Chemical Industry**. Our training programs for the industry aspirants are validated and customized by 25+ leading Pharma companies like **Emcure, Macleods, Ajanta Pharma, Glenmark, Ipca, Unichem, Shilpa** and so on. Over **300+** students have been Trained and Placed in last **3** years alone, with highest industry placement ratio of - **90%**.

We also offer industrial and advanced skills to Teaching faculties under the **Faculty Development Programmes (FDPs)** to further enhance skills aligned with industrial needs. More than 35 leading academic institutions across Maharashtra are closely associated with us for various such initiatives.

2. **Academic Research Projects & Technical Consulting:** We undertake Industry and Academic projects related to testing and research. Our technical team assists students in their **academic research projects**. Currently, we have supported over 100+ genuine academic research projects for M.Sc., M.Pharm and Ph.D. students across India. Students have completed their projects under expert guidance with accurate data.
3. **HR Process:** We have presence of over 20 years in industrial placements and work with leading Pharmaceutical companies across India through our HR process for experienced candidates. Students get continued support to help advance their careers even after joining industry and with domain experience.

Finally, we look forward to get associated with your esteemed institution and collaborate for far fetching results.

Thanks and Regards.

Maitrey Mudkavi.

Chief Resource - Business Operations @ SHODH

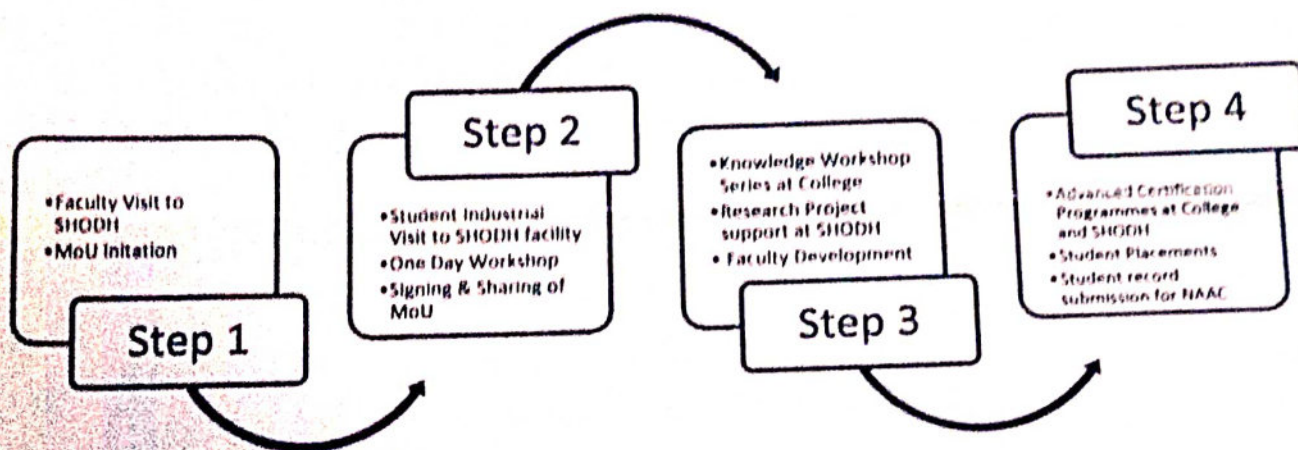
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Aurangabad | Pune | Mumbai

The SHODH Approach

Following is the 4 step SHODH approach to facilitate greater set of activities through a formal Memorandum of Understanding (MoU) and maximise the credentials mandated by authorities like NAAC. We strive to support our partner institutions by giving the best services and mapped outcomes of those services. End result is strong standing during accreditation process.



Outcomes –

- ✓ MoU as per NAAC and AICTE recommendations
- ✓ Multiple activities for Student and Faculty Development at college and outside
- ✓ Sessions and workshops start from 3 hours to 45 days based on expertise level
- ✓ Employability enhancement and Skills needed by Pharma Industry
- ✓ Soft Skill development for Students
- ✓ 100% Job Placement Assistance to students through campus, pooled campus and off campus Interviews
- ✓ Student training and placement data generation as demanded by NAAC
- ✓ Enhance Institutional credibility through structured Student Training and Placement activities

Remarks –

We conduct 1 day workshop by the name “#PharmaFastrack” for students interested in Pharmaceutical and Biotech Industry. Intention of the workshop is greater awareness in students of Pharma industry, career opportunities and required skill sets. Over 1200 students have already attended this in the past.

We would be more than happy to conduct this event in your campus for your students at nominal fees of Rs. 500 per student. Students are given certificate of participation at the end of the workshop. This would be a great first activity under Industry-Academia interface to initiate this association.

**MEMORANDUM OF
UNDERSTANDING (MoU)**

BETWEEN

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
XXXXXXXXXXXX
Pin - XXX XXX

&

**SHODH ADVANTECH LLP,
C-36/2, Behind Concept Pharma,
MIDC Chikalthana,
Aurangabad - 431 006**

MEMORANDUM OF UNDERSTANDING

This **Memorandum of Understanding** (hereinafter called as the 'MoU') is entered into on this the xxth day of xxxxx 2019,

BETWEEN

XX, Pin - XXX XXX (**First Party**) represented herein by its Dr. XXXXX XXXXXX XXXXX, **Principal** (hereinafter referred as '**First Party**', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

AND

SHODH ADVANTECH LLP, having its works office at C-36/2, MIDC, Chikhalthana, Aurangabad Pin - 431 006 (**Second Party**), and represented herein by its Founder Partner and Chief Resource Technical Operations, Ms. Rajani Mudkavi (hereinafter referred to as "**Second Party**", company which expression, unless excluded by or repugnant to the subject or context shall include its successors - in-office, administrators and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

WHEREAS:

- A) First Party is a Higher Educational Institution named:
 - (i) XXXXXXXXXXXX, XXXXXXXXXXXXXXXXXXXX, XXXXXXXXXXXX, XXXXX, XXXXXXX XXX, XXXX, MH Pin - 4XX XXX

- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.

- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education and Research.
- D) Both Parties, being legal entities in themselves desire to sign this MOU for advancing their mutual interest;
- E) **SHODH ADVANTECH LLP, C-36/2, Chikalthana MIDC, Aurangabad Pin - 431 006**, the Second Party is engaged in Business, Manufacturing, Skill Development, Education and R&D Services in the fields of - **Academics** and related fields.
- F) **SHODH ADVANTECH LLP, C-36/2, Chikalthana MIDC, Aurangabad - 431006**, the Second Party is promoted by Self.
- G) Give related information, its branches, and dimensional information about the industry concerned with whom the MOU is sworn.

NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERE TO AGREE AS FOLLOWS:

CLAUSE 1 CO-OPERATION

- 1.1 Both Parties are united by common interests and objectives, and they shall establish channels of communication and co-operation that will promote and advance their respective operations within the **Institution** and its related wings. The Parties shall keep each other informed of potential opportunities and shall share all information that may be relevant to secure additional opportunities for one another.
- 1.2 First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities of the faculty of First Party providing significant inputs to them in developing suitable teaching / training systems, keeping in mind the needs of the industry, the Second Party.

The general terms of co-operation shall be governed by this MOU. The Parties shall cooperate with each other and shall, as promptly as is reasonably practical, enter into all relevant agreements, deeds and documents (the 'Definitive Documents') as may be required to give effect to the actions contemplated in terms of this MOU. The term of Definitive Documents shall be mutually decided between the Parties. Along with the Definitive Documents, this MOU shall represent the entire understanding as to the subject matter hereof and shall supersede any prior understanding between the Parties on the subject matter hereof.

CLAUSE 2 SCOPE OF THE MOU

- 2.1 The budding graduates from the institutions could play a key role in technological up-gradation, innovation and competitiveness of an industry. Both parties believe that close co-operation between the two would be of major benefit to the student community to enhance their skills and knowledge.

- 2.2 **Curriculum Design:** Second Party will give valuable inputs to the First Party in teaching / training methodology and suitably customize the curriculum so that the students fit into the industrial scenario meaningfully.

- 2.3 **Industrial Training & Visits:** Industry and Institution interaction will give an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Industrial Training Programs for the First Party. The industrial training and exposure provided to students and faculty through this association will build confidence and prepare the students to have a smooth transition from academic to working career. The Second Party will provide its Labs / Workshops / Industrial Sites for the hands-on training of the learners enrolled with the First Party.

- 2.4 **Internships and Placement of Students:** Second Party will actively engage

to help the delivery of the Internship and placement of students of the First Party into internships/jobs.

- 2.5 **Academic Research and Development Projects:** Both Parties have agreed to carry out the joint research activities as required by University or any other funding agencies.
- 2.6 **Skill Development Programs:** Second Party to train the students of First Party in the fields of Soft Skills, Interview Skills and Teaching and Learning resource development on the emerging technologies in order to bridge the skill gap and make them industry ready.
- 2.7 **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.8 **Faculty Development Programs:** Second Party to train the Faculties of First Party for imparting industrial exposure/ training as per the industrial requirement considering the National Occupational Standards in concerned sector, if available.
- 2.9 } Both Parties to obtain all internal approvals, consents, permissions, and
2. } licenses of whatsoever nature required for offering the Programs on the terms specified herein.
- 2.10 There is no financial commitment on the part of the (name of the Educational Institute **XXXXX XXXX XXXX, XXXXX XXXXXX**), the First Party to take up any program mentioned in the MOU. If there is any financial consideration, it will be dealt separately.

CLAUSE 3 INTELLECTUAL PROPERTY

- 3.1 Nothing contained in this MOU shall, by express grant, implication, Estoppels or otherwise, create in either Party any right, title, interest, or license in or to the intellectual property (including but not limited to know-how inventions, patents, copy rights and designs) of the other Party.

CLAUSE 4 VALIDITY

This Agreement will be valid until it is expressly terminated by either Party on mutually agreed terms, during which period **SHODH ADVANTECH LLP**, the Second Party, as the case may be, will take effective steps for implementation of this MOU. Any act on the part of **SHODH ADVANTECH LLP**, the Second Party after termination of this Agreement by way of communication, correspondence etc., shall not be construed as an extension of this MOU

4.2 Both Parties may terminate this MOU upon 30 calendar days' notice in writing. In the event of Termination, both parties have to discharge their obligations

CLAUSE 5 RELATIONSHIP BETWEEN THE PARTIES

5.1 It is expressly agreed that **First Party** and **Second Party** are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership. Neither Party is authorized to use the other Party's name in any way, to make any representations or create any obligation or liability, expressed or implied, on behalf of the other Party, without the prior written consent of the other Party. Neither Party shall have, nor represent itself as having, any authority under the terms of this MOU to make agreements of any kind in the name of or binding upon the other Party, to pledge the other Party's credit, or to extend credit on behalf of the other Party.

XXXXXXXXXXXXXXXXXXXXXXXXXXXX,
XXXXXXXXXXXXXXXXXXXXXXXXXXXX
First Party

SHODH ADVANTECH LLP
Second Party

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Any divergence or difference derived from the interpretation or application of the MOU shall be resolved by arbitration between the parties as per the Arbitration Act, 1996. The place of the arbitration shall be at District Head Quarters of the First Party. This undertaking is to be construed in accordance with Indian Law with exclusive jurisdiction in the Courts of **Aurangabad**.

AGREED BY:

For XXXXXXXXXXX XXXXXXXX XXXXXXXX,
XXXXX XXXXXXXXXXX XXXXXXXX

For SHODH ADVANTECH LLP

Authorized Signatory
Dr. XXXXXX X. XXXXXX

Authorized Signatory
Ms. Rajani Mudkavi
(Founder Partner & Chief Resource Technical)

XXXXXXXX XXXXX XXXXXXX XXXX XXX XXX XXXXXXX	SHODH ADVANTECH LLP, Aurangabad
XXXXXXXX, XXX, Maharashtra Pin - XXX XXX	C-36/2, Chikhalthana MIDC, Aurangabad - 431 006
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XXXX@XXXX.com	info@shodhlearning.co.in
www.xxxxxxxxx.org	www.shodhlearning.co.in

Witness1:

Witness2:

Witness3:

Witness4: